

# TABLE OF CONTENTS

-	
	IUE

- a. MIMAROPA Regional Organic Congress
- b. National Organic Congress
- c. Organic Certification Renewal with OCCP
- d. Basic Organic Trainings

#### 2 CLIENT SERVICES

- a. Infanta HMDO
- b. PPC-Narra Clients Day

#### **3 CLIENT SPOTLIGHT**

- a. Sosima B. Manalo
- 4 NCCP General Convention
- 5 HO Teambuilding in Mindoro
- **6** Year-End Operational Performance
- 7 Social Performance Report

#### 8 Trainings and Plannings

- a. Staff Development Quarterly Meeting and Training PS Training
- b. BOT Strat Planning
- c. Management Planning

#### 10 STAFF SPOTLIGHT

- a. Vervic Bautista
- 11 Birthdays, Loyalty Awards, New Hires
- 13 ECLOF Ph Staff Christmas Gatherings

Areas of Operations and VMC Hiring Announcement



#### **ENOF OCCP RENEWAL**

In August 2019, ENOF received its second consecutive Organic Certification from OCCP. We are one step closer to becoming a full fledged, accredited Agricultural Training Institute (ATI) as learning site for organic and practical agriculture. Also, we can market our organic produce and products with the Certified Organic Seal.

## **ENOF JOINS ORGANIC AGRICULTURE CONGRESS**

We were invited to participate in two Organic Agriculture Congresses in the last quarter of 2019. The 7th Regional Organic Agriculture Congress held in Puerto Princesa City on September 23-27, and the 16th National Organic Agriculture Congress, held in Alfonso, Cavite on November 11-15. In both events various stakeholders and supporters of the Organic Agriculture industry were present which helped create a healthy Tearning and sharing environment for knowledge sharing, skills enhancements, and marketing opportunities.

# ADVOCACY AND ENOF UPDATES

In line with our mission to build communities which are economically viable, socially desirable, and environmentally sound, ECLOF Ph stands

as a staunch supporter and advocate of sustainable organic agriculture practices that

, prioritizes environmental protection, health, and sustainability. In the latter

ENOF half of 2019 we conducted five training events with a total of 302 participants trained. The 2-day Training on Basic Organic Farming for ECLOF Ph's clients and community members were facilitated by our Farm Officer Primo "Imo" Suza and is designed to develop their PEAKS (Perspective, Experience, Attitude, Knowledge and Skills) on agribusiness and entrepreneurship, including the formulation of different organic fertilizers, pesticides and





#### ECLOF Ph believes that in addition to providing new opportunities through our financial services, building the confidence, skills, and selfesteem of our clients through our non-financial and social services help reduce their vulnerability and increase their potential.

Towards this end, ECLOF Ph held social service activities for both clients and their communities at large, in two areas of operations: PPC-Narra in Palawan and in Infanta, Quezon. In both events, staff showcased teamwork and collaboration, demonstrated their care and appreciation for each of the attending clients.

#### Infanta Health and Medical Outreach

Participants:130 beneficiaries (82 Clients, 36 walk-ins, and 12 volunteers)

Partners: Project Luke Foundation, Municipality of Infanta, DOH

Region 4 CHD

When/Where: October 12, 2019 / Infanta Multi-purpose Hall





CLIENT SERVICES

#### **PPC-Narra Clients Day**

Participants: 106 Clients; 27

Staff

When/Where: September 20, 2019 / Citystate Asturias Hotel

Palawan





# CLIENT SPOTLIGHT

#### **SOSIMA B. MANALO**

Birthdate: February 25,1961

Address: Labaan, Tabio, Mankayan, Benguet

**Loan Product:** 

Agri-Hog-Raising -Loan amount (48,000,00)

Loan Cycle-19

Client Service Loan amount (15,000.00)

Loan Cycle-22



Mrs. Sosima Manolo is one of the (P3) client. She was born on February 25,1961, married to Mr. Willy Manolo and were blessed with 4 children namely: Manuel, Flora, Wilson and Iris. Their marriage relationship stayed strong and healthy over the past years by helping each other in good and in bad times. They are now both senior citizens. Their sources of income are Hograising, husband SSS pension, and planting vegetables like tomatoes and beans which she personally

sells in the public market of Mankayan municipality. Family Manolo describe their style of living as a middle of above poverty level. Mrs. Manolo stated that before she entered to ECLOF Philippines last 2005, they were in need of financial assistance due to insufficient income. While she is looking for financial assistance, she heard from their neighbor that there is a company offering a capital for those interested and also shared to her that their staffs are very much accommodating

and fast on processing of loans. Mrs. Manolo decided to apply a loan. Since then, she said that their income increased due to the help of ECLOF Philippines. Today the capital she was borrowed is for the supplies of feeds and piglets. She was happy to testified the client service loan was improved, and she has now purchased the materials for their house renovation as one of her dream. Mrs. Manolo also recommended ECLOF Philippines to her family and friends.



# **NCCP**

#### **25th NCCP General Convention**

ECLOF Ph, along with other associate members of the National Council of Churches in the Philippines (NCCP), was privileged to attend its 25th General Convention last November 25-28, 2019. NCCP's quadrennial event was graciously hosted by the Lutheran Church in Sta. Mesa, Manila with the theme "Lifting Up Our Voice Without Fear" inspired by the passage in Isaiah 40:9.



#### **Head Office Teambuilding in Mindoro**

Led by the HR and Admin Department, in cooperation with the different HO departments, HO employees participated in a 3-day team building activity held at the White Beach Lodge, Puerto Galera on August 15-17, 2019.

On the first day, the 7 Biblical Attitudes for a Healthy Work Life was shared by Ptr. Jebo Banzuelo from FEBC Radio, and Learning Avenue PH's Pie Jamarie facilitated the activities and also shared valuable insight after every activity to highlight the theme of the event: Innovate for Inclusive and Sustainable Growth. The event was capped off by heartfelt messages from our very own ED Rose Castro and HRAD Manager Liza Eco on the importance of promoting camaraderie and fostering warm relationships in the workplace.









# YEAR END OPERATIONAL PERFORMANCE

				LOAN	NET INCOME/	ACTIVE	TOTAL		
AREA	BRANCH	UNIT OFFICE	PORTFOLIO	DISBURSEMENT	(LOSS)	CLIENT	CLIENT	PAR	RATE
		A = = =	7.670.677.50	15 117 000 00	05/755/7	666	007	1001/750	220/
	LALINIONI	Agoo	7,630,677.50	15,113,000.00	-854,755.43	666	884	1,659,147.50	22%
	LA UNION	San Fernando	5,407,294.92	8,929,000.00	-1,235,526.91	433	511	2,119,684.92	39%
		La Union	13,037,972.42	24,042,000.00	-2,090,282.34	1,099	1,395	3,778,832.42	29%
		Baguio	14,853,144.93	28,468,000.00	347,203.23	991	1,317	2,953,298.92	20%
	BAGUIO-ATOK	Atok	9,594,893.55	17,907,000.00	628,765.03	435	615	571,667.55	6%
		Baguio-Atok	24,448,038.48	46,375,000.00	975,968.26	1,426	1,932	3,524,966.47	14%
IORTH LUZON	<b>NORTH LUZON 1</b>		37,486,010.90	70,417,000.00	-1,114,314.08	2,525	3,327	7,303,798.89	* 19%
		Buguias 1	7,264,599.85	16,484,700.00	-29,751.76	358	549	692,604.18	10%
	ABATAN	Buguias 2	9,463,208.92	18,060,000.00	1,420,271.20	402	846	1,291,929.92	14%
		Abatan	16,727,808.77	34,544,700.00	1,390,519.44	760	1,395	1,984,534.10	12%
	NUEVA VIZCAYA	Nueva Vizcaya 1	10,453,649.42	16,126,000.00	-877,110.87	739	893	3,426,355.42	33%
		Nueva Vizcaya 2	7,387,715.21	14,942,000.00	173,739.58	377	496	1,450,714.21	20%
		Nueva Vizcaya	17,841,364.63	31,068,000.00	-703,371.29	1,116	1,389	4,877,069.63	27%
	<b>NORTH LUZON 2</b>		34,569,173.40	65,612,700.00	687,148.15	1,876	2,784	6,861,603.73	20%
					(001600			1/101/00/00	
IORTH LUZON		Cainta 1	<b>72,055,184.30</b> 7,653,547.84	<b>136,029,700.00</b> 19,493,000.00	<b>-427,165.93</b> 799,073.67	<b>4,401</b> 914	<b>6,111</b> 1,055	<b>14,165,402.62</b> 1,648,288.84	<b>20%</b> 22%
	CAINTA			, ,	,	758	922		14%
	CAINTA	Cainta 2	7,468,077.15	22,893,000.00	1,028,522.39			1,054,371.15	
		Cainta	15,121,624.99	42,386,000.00	1,827,596.06	1,672	1,977	2,702,659.99	18%
		Marikina 1	6,191,201.02	17,091,000.00	-334,997.79	731	867	1,977,403.02	32%
	MARIKINA	Marikina 2	11,256,355.23	31,253,000.00	1,172,852.49	1,444	1,617	3,411,492.23	30%
		Marikina	17,447,556.25	48,344,000.00	837,854.70	2,175	2,484	5,388,895.25	31%
		Quezon City 1	4,690,229.31	10,500,000.00	-802,927.70	653	767	1,056,514.31	23%
	QUEZON CITY	Quezon City 2	4,977,332.87	9,444,000.00	-1,551,115.40	786	961	1,848,304.87	37%
OUTH LUZON		Quezon City	9,667,562.18	19,944,000.00	-2,354,043.10	1,439	1,728	2,904,819.18	30%
	NCR		42,236,743.42	110,674,000.00	311,407.66	5,286	6,189	10,996,374.42	26%
		Sta Cruz	10,390,340.19	24,374,000.00	-318,029.76	910	1,286	2,673,688.19	26%
	LAGUNA	Calauan	9,191,117.44	24,506,000.00	66,893.14	1,011	1,281	2,617,784.11	28%
		Laguna	19,581,457.63	48,880,000.00	-251,136.61	1,921	2,567	5,291,472.30	27%
		Infanta	11,435,632.92	31,591,000.00	1,381,047.94	994	1,370	525,204.92	5%
	IFA-TNY	Polillo	4,793,487.00	7,825,000.00	-429,802.68	519	557	22,862.00	0%
	117 ( 1141	Tanay	8,506,614.06	21,588,000.00	642,941.26	928	1,319	758,803.06	9%
		IFA-TNY	24,735,733.98	61,004,000.00	1,594,186.52	2,441	3,246	1,306,869.98	5%
	CALABARZON	IFA-IIVI	<b>44,317,191.61</b>	109,884,000.00	1,343,049.91	<b>4,362</b>	5,813	6,598,342.28	15%
OUTH LUZON	CALABARZON		86,553,935.03	220,558,000.00	1,654,457.57	9,648	12,002	17,594,716.70	20%
		PPC- Urban	13,036,765.75	34,162,000.00	1,875,914.13	1,379	2,252	2,566,540.71	20%
		PPC- Rural	15,435,782.20	34,355,000.00	614,224.89	907	1,043	1,406,571.20	9%
	PPC	PPC	28,472,547.95	68,517,000.00	2,490,139.02	2,286	3,295	3,973,111.91	14%
NORTH	PPC					1,192	1,505		4%
	NAD	Narra	20,836,824.46	52,405,000.00	2,889,171.55			800,586.46	
PALAWAN	NAR	NAR	20,836,824.46	52,405,000.00	2,889,171.55	1,192	1,505	800,586.46	4%
		Taytay	14,899,586.23	31,938,000.00	1,438,697.15	959	1,306	1,443,296.23	10%
		El Nido	8,219,636.86	16,653,000.00	-578,880.88	654	731	637,714.86	8%
	TAY-ELN	TAY-ELN	23,119,223.09	48,591,000.00	859,816.27	1,613	2,037	2,081,011.09	9%
NORTH PALAW	VAN		72,428,595.50	169,513,000.00	6,239,126.84	5,091	6,837	6,854,709.46	9%
		Quezon	22,833,257.68	52,041,184.00	4,598,009.46	1,208	1,696	827,726.68	4%
		Rizal	17,598,200.23	41,996,000.00	2,442,631.45	885	1,267	308,262.53	2%
	QZN-RZL	QZN-RZL	40,431,457.91	94,037,184.00	7,040,640.91	2,093	2,963	1,135,989.21	3%
SOUTH		Brooke's Point	22,462,069.91	47,788,000.00	3,895,926.12	1,348	1,802	457,301.91	2%
PALAWAN		Bataraza	19,638,659.00	34,476,000.00	125,117.20	1,006	1,055	283,724.00	1%
	BPT-BTZ	BPT-BTZ	42,100,728.91	82.264.000.00	4,021,043.32	2,354	2,857	741,025.91	2%
SOUTH PALAW			82,532,186.82	176,301,184.00	11,061,684.23	4,447	5,820	1,877,015.12	2%
									0
MINDORO	CALAPAN	CALAPAN	19,409,326.46	29,762,000.00	-751,719.37	677	702	1,435,779.00	7%
MINDORO			19,409,326.46	29,762,000.00	-751,719.37	677	702	1,435,779.00	<b>7</b> %
GRAND TOTAL	. BEFORE INSTI/S	ME	332,979,228.11	732,163,884.00	17,776,383.33	24,264	31,472	41,927,622.90	13%
INSTI/SME	НО	SME/INSTI	9,927,416.60	200,000.00	-2,611,596.20	30	63	5,442,067.79	55%
CDAND TOTA	L - BEFORE GRAI	NT	342,906,644.71	732,363,884.00	15,164,787.13	24,294	31,535	47,369,690.69	14%

RANK	TOP UNITS	RANK	TOP BRANCHES	RANK	TOP UNITS
1	QUEZON	1	QUEZON-RIZAL	1	SOUTH PALAWAN
2	BROOKE'S	2	BROOKE'S-BATARAZA	2	NORTH PALAWAN 🥻
3	NARRA	3	PPC	3	CALABARZON
4	RIZAL	4	INFANTA-TANAY		
5	BATARAZA	5	NARRA		

# SOCIAL PERFORMANCE REPORT

YEAR OF FOUNDATION	1995	LEGAL FORM	MICROFINANCE NGO
NUMBER OF CLIENTS	31,535	LOAN PORTFOLIO	₱342,906,644.70
NUMBER OF BRANCHES	15	NUMBER OF STAFF	311
OPERATIONAL SELF	109.54%		

CATEGORY	INDICATOR	SUB-INDICATOR	DATA POINT	COMMENT
		% WOMEN	80.94%	19,664 ACTIVE FEMALE CLIENTS
		% MFN	19.06%	4,630 ACTIVE MALE CLIENTS
		% YOUTH (15-30 Y/O)	23.77%	5,775 ACTIVE CLIENTS
	OUTREACH	% IN RURAL	70.49%	
	222		29.51%	17,126 ACTIVE CLIENTS
		% IN URBAN		7,168 ACTIVE CLIENTS
		RATIONS LOCATED IN EXCLUDED/ DOR AREAS	74.88%	"Only 3 of ECLOF Ph's 21 physical offices are located in 3rd/4th class mu ties. The Data indicated is based on % total of Agri and MNS-GL ACTIVE
WHO DO WE REACH				
	%	OF CLIENTS FROM AGRICULTUR-	37.00%	Data includes Agri ACTIVE clients only
	% OF CLIENTS WHO	AL SECTOR /PRODUCTION		
	ARE VULNERABLE	% OF VULNERABLE CLIENTS BY	37.88%	Data includes MNS-GL ACTIVE clients only
	PEOPLE	LOCAL DEFINITION		
	PLOPEL	% OF WOMEN HEADED	N/A	Client profiling does not yet include this.
		HOUSEHOLDS		
		AVERAGE OUTSTANDING LOAN	14,115 / 33.93%	Average Outstanding Ioan size: 14,115 GNI Capita 33.93% per PESO Ratin
	DOVEDTV DDOELLE	SIZE	14,1137 33.3370	Client profiling does not yet include PPI scoring and analysis
	POVERTY PROFILE	POVERTY PROBABILITY INDEX	N1/0	Client profiling does not yet include PPI scoring and analysis
		(PPI)	N/A	gg
CUSTOMER	CLIENT SATISFACTION	CLIENT RETENTION RATE	69.00%	"Daniel or Clinat Foodback Line Co. 3 - D. Com
EXPERIENCE	CEIEITI SANSI ACTION	CLIENT SATISFACTION SCORE	95.50%	"Based on Client Feedback data for Jan-Dec 2019 Total Responses: 555 (530 Happy Faces, 25 Sad Faces)"
	PRESENCE OF POLICIES AND F		7	One policy in place for each CPP.
CLIENT PROTECTION	CPP (CLIENT PROTECTION PRI	NCIPLE)		
	NUMBER OF COMPLAINTS R	ECEIVED IN REPORTING PERIOD	20	Captures only complaints listed in the Complaints Logbook for the peri
	Nomber of Com Bairing	ECEIVED IIV NEI ON IIIVOT ENIOD	20	
	CTAFE TUDNOVED DATE		3.94%	Based on Dec 2019 rate only, A total of 28 employees separated this period
	STAFF TURNOVER RATE		3.94%	based on Dec 2019 rate only. A total of 26 employees separated this period
	CTAFE CATICEACTION CUIDVEV	DDOCECC IN DI ACE	NO	
	STAFF SATISFACTION SURVEY		NO YES	Done only in 2016. In development Of 117 total employee exits from Jan 2019
		SS IN PLACE STAFF SATISFACTION	YES	or in total employee exits normality 2015
	SURVEY PROCESS IN PLACE			
DECDONCIDII ITV				
RESPONSIBILITY	0511050 00000051011	% OF WOMEN ON STAFF	39.60%	"Data indicates support staff only
TO STAFF	GENDER PROPORTION	% OF WOMEN IN MNGMT	75.00%	Data includes both Senior and Junior Management (AMs/FAOs only)
	ACROSS THE CORPORATION	POSITION		
		% OF WOMEN IN BOARD	28.57%	Of 7 Board Members, 2 are female
		# OF MANAGEMENT STAFF	4	
	CAPACITY BUILDING TO	TRAINED		
	STAFF	# OF NON-MANAGEMENT STAFF	48	
		TRAINED		
		# OF TOTAL STAFF TRAINED	54	"Trainings conducted/attended:
		% OF TOTAL STAFF TRAINED	17.36%	Basic Management and Leadership Training for all areas"
		INCOME AND POVERTY STATUS	N/A	Client profiling does not yet include this.
	(BUSINESS VALUE, HOUSEHO	LD ASSETS, CASH FLOW)		
		NAME THE THEMATIC FIELDS IN	BASICS OF ORGANIC	South Palawan Area only
VALUE	CAPACITY BUILDING	WHICH CLIENTS ARE TRAINED	FARMING	
FOR		# OF CLIENTS TRAINED	25	
CLIENTS		% OF CLIENTS TRAINED	0.08%	
CLILINIS		# 0F 0FD) # 0F0 :		uma and a second
		# OF SERVICES ADDRESSING	4	"Four major services covering a wide range of activities - Advocacy and Capacity Development: Organic Farming
		BASIC CLIENT NEEDS		- Client Service Loan
	WIDER BENEFITS			- Cash Disbursement - Client Services Activities"
	TO CLIENTS			Short Sor Vices Activities
		VOLUME OF LOAN PORTFOLIO IN	₱31,986,580.78	
		THOSE PRODUCTS		
		% OF LOAN PORTFOLIO IN THOSE	9.33%	
		PRODUCTS		
		# OF CLIENTS BENEFITING	2,235	
		% OF CLIENTS BENEFITING	7.09%	
		# OF SERVICES ADDRESSING	2	Two major services covering a wide range of activities
	I		_	
	I	WIDER COMMUNITY OR		
		WIDER COMMUNITY OR		

# STAFF ENGAGEMENT AND DEVELOPMENT:

Consistent with its commitment and desire to promote an organizational culture true to its core values and to provide opportunities for the growth of its employee, ECLOF Ph organized several activities to engage and develop not just staff capacity and skills, but also to cultivate a deeper sense of camaraderie and unity among its staff.

## CUSTOMER EXPERIENCE TRAINING

ECLOF PH recognizes that customer experience is of critical importance to its sustained growth. Ensuring a positive customer experience so clients build brand loyalty and affinity, refer our products or services to their friends, and leave positive customer

# TRAININGS AND PLANNINGS

reviews will help us retain revenue and earn new clients. To educate and equip its employees, especially those in the frontlines, our HR department conducted a on-day Customer Experience Training on September 13, 2019 in Marikina City for our Marikina, Cainta and Quezon City branch staff. The training focused on two areas: first, understanding the difference Customer Service makes in the relationship between client and service provider; and second, practical applications for excellent Customer Experience for all clients, both internal and external.

### BASIC MANAGEMENT AND LEADERSHIP TRAINING

As part of ECLOF Ph's staff development program, 2 training sessions on Basic Management and Leadership were conducted for Branch Managers, Program Supervisors and Branch Accountants from all areas of operations. The training module was designed to help improve ECLOF Ph's internal capacity and develop effective leadership qualities among managing staff. Focusing on leadership qualities such as Good Communication, Accountability, Delegation and **Empowerment** 







#### **Co-creating Our Aspired Life and Shared Future**

On July 18-20, 2019, ECLOF Ph's BOT and Leadership Team held their Strategic Planning at the Sheridan Beach Resort & Spa, Sabang, Palawan.

There, they conceived ECLOF Ph's directions for the next 5 years.



#### **Strategic Direction:**

As such, we will aim for an annual average 25% increase of active quality clients and client scaling up rate of 5% on a 5-year rolling basis.

#### **Strategic Drivers:**

We will drive and achieve that by optimizing their and our capacity in no. of areas given penetration rate, 90% retention rate or more, 90% payment rate or more, 300% portfolio turnover, and Client Growth Rate and HDI.

#### **Strategic Enablers:**

We will enable that through capability building of their and our human, financial, market, community, and technological capital, and our fund mobilization.



#### **Strategic Theme:**

We are an economic enabler in Agriculture and MNS, aiming to enable them (clients) to be an active and productive part of the economic value chain and earn significantly better margins.





#### **VERVIC BAUTISTA**

Position: Agri PO, Quezon Unit Working with ECLOF Ph since: 2014

10 Questions with Vervic

# 1. How would someone describe you?

Simple, hardworking, and thoughtful, especially towards family.

### 2. How did you first get involved with ECLOF Ph?

Through a friend's referral. My mother also wanted me to live close by so I applied.

# 3. What was your first impression of ECLOF Ph and its staff?

Generous and provides benefits that meet its employees needs.

# 4. What do you find most challenging about your work with ECLOF Ph?

Having high PAR - I almost got bald due to the stress! But through prayers and perseverance, everything paid off

# 5. What's the best/worst thing to happen since you started working with ECLOF Ph?

Aside from the challenges, lots of good things happened too. I got married and now have a son. I was also able to buy a tricycle and have a house built while working with ECLOF Ph.

# 6. What do you wish other people knew about ECLOF Ph?

How generous ECLOF Ph is to its employees and clients.

# 7. What would you say are some of your strongest beliefs about ECLOF Ph?

I believe ECLOF Ph really wants to uplift the lives of people. That one day no one will say "I am poor."

# 8. What do you think will change about ECLOF Ph over the next five years?

The rising number of MFIs and other competitors in the area would be one of the challenges we have to face, but by keeping our faith in the Lord as

we go through the challenges, and doing what we do best as the ECLOF Ph family we will survive!

# 9. What do you do when you aren't working?

On the weekends, and whenever I have free time, I look after our son, play basketball and help with household chores. I also use my tricycle to take fares downtown for additional income.

### 10. Anything you want to add?

I am looking forward to a more fruitful, successful, and joyful year working with ECLOF Ph. Giving all glory to God for His faithfulness.



### BIRTHDAYS

#### DAY 01/05/97 01/09/92 01/10/91 01/12/86 01/12/91 01/13/86 01/14/87 01/14/99 01/15/79 01/17/92 01/17/93 01/17/96 01/18/82 01/20/97 01/23/99 01/24/97 01/27/85

01/27/87

01/27/94

01/30/98

01/31/87

01/31/91

02/02/76

02/02/99

02/02/93

02/04/78

02/06/91

02/07/97

02/14/88

02/14/91

02/14/92

02/16/82

02/16/91

02/21/85

02/24/83 02/24/79

02/25/84

02/26/90

02/27/86

02/28/80

FEBRUARY

Liza Eco

Animie Prudente

Maripet Bangngayon

Cirilo Flores

Dianne Padrique

Monica Unsan

Candice Colleen Manuel

Merlinda Flores

Geromie Ferrera

Jennifer Corpuz

Jovil Labajo

Rommel Cabayao

Linoel Lazaro

Alexander Enriquez

Leonardo Dubao III

Randy Taplin

Myra Salape

Mark Anthony Gonzales

#### NAME Jan Peter Dandal Kriam Thor Mayamnes Marievic Walisan Dexter Botron Jezreel Molleno Job Caldito Julia Bandao Maricel Ponce Virgie Puno John Paul Llorente John Phillip Muyco Jeran Delos Santos Niña Luces **Fullmel Gulane** Mary Cris Deza Joshua Altura Jolebert Villas Leonard John Soliven Joseph Millende Apple Grace Almonte Evangeline Plaza Aldrin Ola

#### UNIT Taytay Atok Buguias 1 Infanta .El Nido Calauan Buguias 1 OC1 EFC Polilio Narra El Nido Marikina 1 BT7 Taytay Nueva Vizcaya 1 Narra Brooke's Point Puerto Princesa 1 Marikina 1 Ouezon Puerto Princesa 1

#### POSITION Program Officer (INDI) Program Officer Program Officer (INDI) Senior Program Officer Senior Program Officer (INDI) Program Officer Finance and Admin Associate Finance and Admin Assistant Account Officer Program Officer (AGRI) Program Officer (INDI) Program Officer (INDI) Program Officer Program Officer (GL) Finance and Admin Assistant Program Officer (AGRI) Program Officer

Program Officer (GL)

Program Officer (INDI)

Finance and Admin Associate

Branch Accountant

Program Officer

### UNIT

HRAD

Tanay

Atok

Narra

Buguias 1

Rizal

CPD

Tanav

Sta. Cruz

La Union 2

Rizal

Cainta 1

Cainta 1

Narra

Narra

Atok

Marikina 1

Calapan '

POSITION HR & Admin Manager Program Officer (INDI) Finance and Admin Assistant Senior Program Officer Branch Manager Program Officer (GL) Client Services & Corporate Affairs Officer Program Officer (INDI) Program Officer (INDI) Finance and Admin Associate Program Officer (GL) Program Officer (INDI) Program Officer (INDI) Farm Assistant Program Officer (AGRI) Program Officer Program Officer (GL)

### MARCH

#### DAY 03/03/9 03/04/82 03/10/95 03/10/98 03/10/70 03/14/95 03/15/95 03/18/90 03/18/90 03/19/80 03/21/82 03/22/82 03/27/95 03/31/93 03/31/77 03/31/89

NAME
Saturio Lamban Jr.
Richard Martinet
Michelle Alvarez
Jonaid Lumbay
Anna Mae Pante
Rommel Benitez
Lorelie Claire Batolinao
Gemar Pulvera
Julian Ramos
Thods Alicos
Noreen Gabatino
Michael Ballesteros
Alleja Ellana
Emelona Capoloy
Rey Hadjie Villanueva
Jhoana Marie Meneses
Jayson Alvarado

#### UNIT Rizal BT7 OC1Calapan 1 Marikina 1 Cainta 2 Ouezon Calapan 2 Rizal Buguias 1 Infanta Finance El Nido Baguio CPD OC2

# Puerto Princesa 2

#### **POSITION**

Branch Manager

Senior Program Officer Program Officer (AGRI) Branch Accountant Program Officer (INDI) Program Officer (INDI) Program Officer (INDI) Program Officer (INDI) Program Officer (AGRI) Program Officer (INDI) Program Officer (AGRI) Senior Program Officer Program Officer (AGRI) Area Finance and Admin Office Finance and Admin Assistant Sr. Program Officer cum Program Supervisor Corporate Planning & Communication Manager Program Supervisor

### APRIL

DAY
04/01/85
04/01/95
04/02/92
04/02/93
04/04/83
04/05/93
04/06/94
04/08/85
04/10/76
04/10/87
04/10/95
04/10/91
04/12/93
04/13/90
04/15/92
04/17/92
04/17/92
04/17/92
04/21/68
04/21/83
04/23/88
04/23/78
04/24/91
04/24/85
04/25/75
04/26/83
04/26/82
04/28/92

NAME
Noli Cabasal
Indira Margaret Espiritu
Laurence Dave Nario
Kaydee Prohibido
Melanie Cruz
Abegail Libongen
Dennis Awal
Joseph Sandoy
Mary Jane Aduna
Michelle Gonzales
Johson Sarmiento
Joniel Gaño
Christian Genegoyo
Ramon Christopher Reyes
Hazzel Auditor
Charmaine Magbanua
Jorry Herman
Anthony San Jose
Dexter Ronquillo
Vervic Bautista
Julius John Famisan
Ronald Guiang
Ivy Roberts
Reenel Ace Buenaventura
Ronaldo Ravelo
Tirso Lucero, III
Robinson Romero
Baby Rose Sagandal
Jason Valencia
Luis Nilo

#### UNIT Rizal Finance Taytay Infanta Marikina 2 Buguias 2 Buguias 1 Calapan 2 HRAD Finance Polilio Calapan 2 Rizal Marikina 2 Infanta Taytay Tavtav Taytay **EFC** Quezon Taytay Operations . Finance Marikina 2 Marikina 1 Brooke's Point La Union 1 El Nido Puerto Princesa 2 Sta. Cruz

#### Accounting Assistant Program Officer Finance and Admin Associate Program Supervisor Program Officer Program Officer (AGRI) Program Supervisor Admin Officer Fund and Asset Associate Program Officer (AGRI) Program Officer (JOB-GEN) Program Officer (AGRI) Program Officer Program Officer Branch Accountant Program Officer (GL) Program Officer (INDI) General Manager Program Officer Program Officer Area Manager Area Finance and Admin Officer Program Officer Branch Manager Branch Manager Program Officer (AGRI) Program Officer (AGRI) Program Officer

Program Officer

POSITION

Program Supervisor

POSITION

Branch Manager

### MAY

04/29/88

04/30/86

	D/	٩Y	
05	5/0	4/	87
05	5/0	5/8	39
05	5/0	8/8	36
05	5/0	8/8	34
0.	5/1	1/8	34
0	5/1	1/9	95
0	5/1	2/8	31
O:	5/1:	2/8	38
0	5/1	3/1	77
0	5/1	3/8	33
O!	5/1	4/9	97
0	5/1	7/9	95
0	5/1	7/8	36
0	5/1	9/9	93
	5/2		
	5/2		
	5/2		
O.	5/2	9/8	39
O	5/2	9/0	97

05/30/92

Perry Jay Magon
Jezer Padrigo
Amalou Zuela
Charlon Rubi
Jose Lumbag
Jeffrey Bacani
Gina Albaño
Nards Benitez
Mary Ann Pagao
Sarah Mae Casi
Nuelito Trance
Gerald Arca
enny Mark Candelari
Albert Villaruz
Billy Sab-it
Denis Macadag-um
Romina Pua
Elino Aranga

NAME

Gemar Chamen

Johnel Cinco

UNIT
Puerto Princesa 1
Operations
Taytay
Puerto Princesa 2
Infanta
El Nido
Baguio
Nueva Vizcaya 2
CPD
CPD
Sta. Cruz
Infanta
Taytay
QC2
Puerto Princesa
Taytay
Operations
Marikina 2
Calauan
Puerto Princesa 2

#### Årea Manager Sr. Program Officer cum Program Supervisor Program Officer (AGRI) Program Officer Program Officer (GL) Branch Manager Program Officer (INDI) Business Development Services Officer Special Accounts Officer Program Officer Branch Accountant Program Officer (INDI) Program Officer (INDI) Program Officer Branch Manager Area Manager Program Officer (INDI) Finance and Admin Associate

### JUNE

K

DAY
06/04/88
06/04/88
06/05/92
06/09/76
06/09/77
06/10/89
06/11/86
06/15/97
06/16/89
06/17/81
06/22/92
06/22/97
06/29/94
06/29/89
06/30/97

NAME Amor Bacdavan Marisol Fabian Elister Guilanda Primo Suza Victorino Avellana, Jr. Gilyn Tumaliuan Samuel Peñas Rosie Sto. Tomas Bryan Usop Jonathan Canin Elmar Serrano Yhancez Ephraem Parado Michael Jun Barquilla Jay Amphil Giolagon

Dianne Marie Mendoza

UNIT Buguias 2 Quezon Finance Narra Calapan 2 Marikina 1 Narra Infanta Brooke's Point QC2 Calapan 1 La Union 2 Rizal La Union 1

Calapan 2

#### **POSITION**

Program Officer (AGRI)

Program Supervisor Finance and Admin Associate Area Finance and Admin Officer Farm Officer Program Officer (JOB-GEN) Branch Accountant Branch Manager Program Officer (INDI) Program Officer (AGRI) Program Officer (INDI) Program Officer (JOB-GEN) Program Officer (AGRI) Program Supervisor Program Officer (AGRI) Program Officer (JOB-GEN)

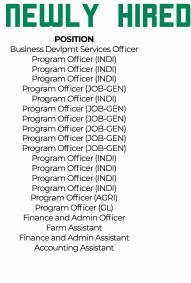


#### DAY 07/02/19 07/08/19 07/08/19 07/08/19 07/08/19 07/08/19 07/08/19 07/08/19 07/09/19 07/09/19 07/11/19 07/15/19 07/15/19 07/15/19 07/22/19 07/22/19 07/23/19 07/29/19 07/29/19

#### NAME Gina Albaño Edilberto Santos, Jr Jemmiel Quiman Evan Joseph Hernandez Elmar Serrano Wilma Macatubal Normalyn Dela Cruz Benny Lyod Cepillo Dianne Marie Mendoza Victorino Avellana, Jr. lan Roy Leaño Jan Peter Dandal Anna Mae Pante Julian Ramos Jenny Rose Bejuco Jake Bernabeo Finn Ronnie Oriel Kristine Marie Fernando Alexander Enriquez Ariane Joy Sotelo

•
CPD
Marikina 2
Quezon
Marikina 2
Calapan 1
Calapan 1
Calapan 1
Calapan 1
Calapan 2
Calapan 2
Calapan 2
Taytay
Calapan 1
Calapan 2
Polilio
Tanay
Puerto Princesa 2
EFC
Narra
Puerto Princesa 1
Finance

UNIT





DAY 08/01/19 08/05/19 08/05/19 08/05/19 08/05/19 08/12/19 08/12/19 08/12/19 08/20/19	
08/20/19	

07/31/19

NAME
Leonard John Soliven
Mary Rose Anne Deriquito
Dexter Ronquillo
Jay Amphil Giolagon
Robinson Romero
Rommel Benitez
Arthur Bryn Cestona
Monique Galang
Sheryl Reola
Mirasol De Guzman
Rosie Sto. Tomas
Yhancez Ephraem Parado
Joseph Millendez

Indira Margaret Espiritu

OITH
Brooke's Point
Calapan 2
EFC
La Union 1
La Union 1
Marikina 1
Baguio
QC 2
La Union 1
Infanta
Infanta
La Union 2
Puerto Princesa 1

UNIT





DAY
09/09/19
09/09/19
09/09/19
09/09/19
09/20/19
09/25/19

NAME
Candice Colleen Manue
Noel Lopez
Wena Mae Dupingay
Maricel Ponce
Semion Ibay
Jester Cesar Gonzales

#### POSITION Client Services & Corp. Affairs Officer Program Officer (AGRI) Program Officer (INDI) Finance and Admin Assistant Program Officer (INDI) Program Officer (INDI)



DAY
10/02/19
10/08/19
10/09/19
10/18/19
10/21/19
10/28/19

NAME	
Joniel Gaño	
Julia Bandao	
Jorry Herman	
King Mar Nuñez	
Thods Alicos	
Emelona Capoloy	

UNIT
Calapan 2
Buguias 1
Taytay
Puerto Princesa 1
Rizal
El Nido

POSITION
Program Officer (JOB-GEN)
Finance and Admin Associate
Program Officer (GL)
Program Officer (INDI)
Program Officer (AGRI)
Finance and Admin Assistant

# **NOVEMBER**

DAY
11/04/19
11/11/19
11/11/19
11/18/19
11/21/19
11/27/19
11/28/19

	NAME
Ad	lelfa Delgado
Gler	nda Ann Garci
Nir	nfa Mae Calis
N	ards Benitez
Marip	et Bangngay
Jor	nathan Canin
My	la Carandang

IAME	U
a Delgado	Ca
Ann Garcia	Lal
Mae Calis	Ba
s Benitez	C
Bangngayon	Δ
han Canin	Ç
Carandang	Ca

JNIT	
ainta 1	
Jnion 1	Fin
aguio	Fin
CPD	9
Atok	Fin
QC 2	
ainta 1	

POSITION
Program Supervisor
Finance and Admin Assistant
Finance and Admin Assistant
Special Accounts Officer
Finance and Admin Assistant
Program Officer (INDI)
Program Officer (INDI)

E	1	1	4	B	E	R

DAY
12/02/19
12/04/19
12/05/19
12/05/19
12/06/19
12/12/10

NAME
Karl Angelo Villanueva
Jeffrey Bacani
Alvin Lahoylahoy
Gerald Arca
Jasmin Bilag
Ernest Lucina

UNIT
Finance
Nueva Vizcaya 2
QC1
QC 2
La Union 2
Baguio

POSITION
IT Associate
Program Officer (INDI)
Program Officer (INDI)
Program Officer (INDI)
Finance and Admin Assistant
Program Officer (AGRI)

000000000000000 

YRS IN SERVICE	DATE HIRED
10	12/01/09
5	03/14/14
5	06/20/14
5	10/13/14
5	10/13/14

NAME
Evangeline Plaza
Marbel Bacolod
Milford Obal
Florinda Omerag
Vervic Bautista

UNIT
Quezon
Atok
Narra
Nueva Vizcaya 2
Quezon

**POSITION** Branch Accountant Program Supervisor Program Officer Branch Accountant Program Officer



#### AREAS OF OPERATIONS, HIRING ANNOUNCEMENT, VMC

#### **HEAD OFFICE**

Ground Floor, United Church of Christ in the Philippines Building, 877 EDSA, Quezon City, Philippines
Telefax: (02) 961-1600 / 459-9712

PALAWAN AREA					
NORTH PALAWAN					
Puerto Princesa City 1 & 2	3rd Floor Goland Bldg., National Highway cor. Malvar St., Brgy., San Miguel, PPC, Palawan	(048) 434-8045			
Narra	Malvar Ave., Poblacion, Narra, Palawan	0930-491-3410			
Taytay	Babes Ann Apartelle, National Highway, Purok 6, San Lorenzo, Brgy. Poblacion, Taytay, Palawan	0917-110-1255			
El Nido	Brgy. Villa Libertad, El Nido, Palawan	0912-289-7909			

SOUTH PALAWAN				
Brookes Point	Narrazid St., Balmonte Bldg., Poblacion District III, Brooke's Point, Palawan	0955-356-4149		
Bataraza	Lee Building, Poblacion, Bataraza, Palawan	0917-100-2760		
Quezon	2nd Floor, TGT Bldg., Poblacion, Quezon, Palawan	0907-709-7611		
Rizal	Lubaton Bldg., Punta-Baja, Rizal,	0909-949-3013		



Operations Manager Legal Associate Farm Manager - Narra, Palawan Audit Officer Audit Associate Account Officers (3)

Program Supervisor - Abatan Program Supervisor - QC Branch Accountant - Cainta Program Officers HR Training Officer

La Union 1&2



NUEVA VISCAYA BRANCH ang 2nd Floor Cuaresma Bldg. National (078) 392-1050 Highway, Bambang, Nueva Vizcaya

Magsaysay Ave., Baguio City

LA UNION BRANCH
2nd floor, Uy bldg, Catbangen, (072) 687-1290
San Fernando, La Union

#### SOUTH LUZON AREA

NCR				
	Marikina 1 & 2	WRCC Bldg. 1, #147 Gil Fernando Ave., Midtown Subdivision, Brgy. San Roque, Marikina City	(02) 646-0798	
	Cainta 1 & 2	4th Floor MORE Business Center, No. 2225, KM. 23, Ortigas Ave. Extension, Brgy. San Isidro, Taytay, Rizal	(02) 571-1867	
	Quezon City 1 & 2	2/F Meriton One Bldg., 1668 Quezon Ave., QC 1103	(02) 739-7288	

#### CALABARZON

Calapan 1 & 2	Arago Bldg. Phase 2, A. Bonifactio St. Bgy. Ilaya, Calapan City, Oriental Mindoro	0917-382-8112
Tanay	Unit E, 2/F Plaza Aldea, 41 Ft. Catapusan St., Tanay, Rizal	(02) 636-6790
Calauan, Laguna	L. Geirosa St., Brgy. Silangan, Calauan, Laguna	(049) 310-1243
Sta. Cruz, Laguna	2nd Floor Ansanpua Bldg. Cailles cor. Alfonso St., Poblacion III, Sta. Cruz, Laguna	(049) 539-5086
Infanta, Quezon	2nd Floor Door B & C, AQC Bldg., Mabini St., Poblacion 38, Infanta, Quezon	0929-219-4030



### VISION

### MOSSION

### **CORE VALUES**

Realizing human dignity ECLOF Philippines
is committed to build
communities and livelihood,
which are sustainable economically viable,
socially desirable
and environmentally
sound.

# Service

T - Teamwork

I - Integrity

E - Excellence

S - Stewardship